

## What's your healthcare direction?



**LEADING**EDGE  
HEALTHCARE PROFESSIONALS

## Your Partner for Change and Growth

Leading Edge Healthcare Professionals, Ltd.(LEHP) is a team of highly experienced professionals helping healthcare businesses **improve and grow.**

We know how hard it is to run a practice in the face of regulatory and technological change and still keep an eye on the future. LEHP formed to provide comprehensive and innovative solutions for physician practices, health-care facilities and related groups. LEHP helps medical professionals:

- Form Independent Practice Associations (IPAs) and Management Services Organizations (MSOs)
- Start new practices
- Improve upon or grow existing practices
- Optimize staffing
- Develop ancillary services
- Plan service and technology adoptions
- Negotiate with payers
- Develop strategic initiatives

“ We're like a **'doctor's bag'** of complementary services to benefit medical practices. ”

*We understand practice needs and recommend services, technologies and process improvements to affect vital change.*

## Improving Healthcare With a Community Approach

Are you a potential partner?

Thinking of joining?



**Our typical members have:**

- 10+ years of experience providing services or product to healthcare practices
- A sense of investment in their customers' success
- Offerings tailored specifically to healthcare
- Great customer and partner reviews and references
- Understanding of regulatory and legal issues
- Respect for time and budget constraints
- A strong regional and/or national network
- A get-to-it, winning attitude

**Learn more at:**

[leadingedgehealthcareprofessionals.com](http://leadingedgehealthcareprofessionals.com) • 919-321-1656  
[info@leadingedgehealthcareprofessionals.com](mailto:info@leadingedgehealthcareprofessionals.com)




## How can we make a difference?



“ *We didn't know how much we needed help. The outside perspective and experience of the LEHP team meant we could move fast, plug in resources and make a real difference for the practice and our patients. Don't miss an opportunity to work with LEHP.* ”

– C. Stockwell  
*Director of Operations  
 TMS Patient Care, Tallahassee, Florida*

 You may need a combination of realignment and new services, upgrades to new technology, or re-skilling on regulatory matters. You may just need a different face for your customers. The multidisciplinary nature of LEHP means you receive the 360 degree perspective of an experienced team that understands the many moving parts in healthcare organizations and the pressures on practices to deliver the best quality care everyday while meeting the ever-increasing challenges of today's healthcare environment.

## LEHP professionals provide comprehensive services for healthcare practices, including:

### PROFESSIONAL SERVICES

- Legal and Accounting
- Banking and Insurance
- Retirement Planning and Management
- Real Estate Lease/Purchase
- Revenue Cycle Management
- Collections/Bad Debt
- Marketing and Communications
- Design/Build/Space Planning

### PRACTICE MANAGEMENT

- Managed IT Services
- Scheduling
- New Practice Startup
- Mergers, Acquisitions, Turnarounds
- Staffing
- Document Management
- Regulatory and Compliance
- Credentialing
- Office Supplies and Equipment
- Strategic Planning

### CLINICAL MANAGEMENT

- Electronic Health Records
- Imaging
- Clinical Supplies/Equipment
- Ancillary Services Development

...and much more

## What are your challenges?

- Meeting regulatory changes?
- Addressing growth?
- Building your patient base?
- Planning or implementing technology?
- Integrating services?
- Understanding and adapting to the Affordable Care Act?



**Let's meet. Have a free consultation with us.**

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